

SECURITY ASSISTANCE PERSPECTIVES

Navy International Logistics Control Office (NAVILCO): Twenty Years of Service to the Free World

By

Jayne Greenberg

"It must be the foreign policy of the United States to support free people who are resisting attempted subjugation by armed minorities or by outside pressures." When President Truman made this statement in his address to Congress on March 12, 1947, U.S. foreign policy took a decidedly different turn.

BAYONNE BEGINNINGS

Navy Security Assistance began late in 1947 when our country demonstrated its commitment to friendly nations by supplying military aid to Greece and Turkey (Greece had been fighting Communist forces since before the end of World War II). With the first Greek-Turkish aid shipment of 5,000 tents from the Naval Supply Center (NSC), Bayonne, New Jersey, Navy military assistance became a tool of U.S. foreign policy.

NSC Bayonne had a major role in controlling customer country requisitions for defense items under the Military Assistance Program (MAP). NSC Oakland, California, provided this service to MAP participants in the Pacific but the International Logistics Department of NSC Bayonne handled the balance. Foreign aid divisions were established at both installations to meet the soaring demands of the Military Assistance Program. In 1964, all Navy security assistance records were consolidated at NSC Bayonne.

NAVILCO EMERGES

In February, 1967, NSC Bayonne was disestablished and command of the Bayonne peninsula passed to the Commander, U.S. Army, Military Ocean Terminal. As the supply center was being phased out, the U.S. Navy International Logistics Control Office (NAVILCO) was established as a tenant activity at the Bayonne Army base. In January, 1978, NAVILCO was relocated to the 134-acre Aviation Supply Office (ASO) Compound in the northeast section of Philadelphia. Since then, NAVILCO has grown to an organization of over 400 civilian and military personnel. NAVILCO is now under the direction of its 10th Commanding Officer, Captain Heinz R. Borchardt, SC, USN.

CRUCIAL ROLE IN SECURITY ASSISTANCE

NAVILCO has a vital role in the management of the U.S. Navy's portion of the International Logistics Program (ILP). This program provides security assistance, or the transfer of defense articles, services, and training to allied nations. NAVILCO is part of the large, integrated network of supply organizations which comprise the Navy ILP community. The only command of its type

in the Department of the Navy, NAVILCO provides dynamic requisitioning, accounting, and reporting control for the Navy's multi-billion dollar Foreign Military Sales (FMS) and Grant Aid (GA) Programs.

NAVILCO occupies an important place in the Navy's Security Assistance organizational structure. A field activity of the Naval Supply Systems Command (NAVSUP), NAVILCO reports directly to the Commander, NAVSUP. The Security Assistance Directorate (SUP 07) of NAVSUP has program management responsibility and provides policy and procedural guidance to NAVILCO.

To coordinate supply requirements and material distribution, NAVILCO maintains a close working relationship with the Office of the Chief of Naval Operations, Inventory Control Points, Hardware Systems Commands, and stock points. The Command also has frequent contact with U.S. Security Assistance Program agencies overseas including Unified Commands, Defense Attaches, and Security Assistance Organizations in U.S. embassies in many countries around the world.

DYNAMIC OPERATIONS

The center for supply and financial transactions within the Navy's Security Assistance Program, NAVILCO provides dedicated support for customer country requirements. As the organization through which foreign countries place their defense orders, NAVILCO ensures requisitions are passed to Navy supply and procurement systems, and received by freight forwarders for shipment. The Command controls the investigation and resolution of problems which may arise in satisfying foreign country defense needs. In addition, NAVILCO ensures that the requesting country is billed for the cost of the material and shipping expenses.

Various offices and departments at NAVILCO perform interrelated functions to execute the Navy Security Assistance Program, as reflected in the organizational chart on the next page.

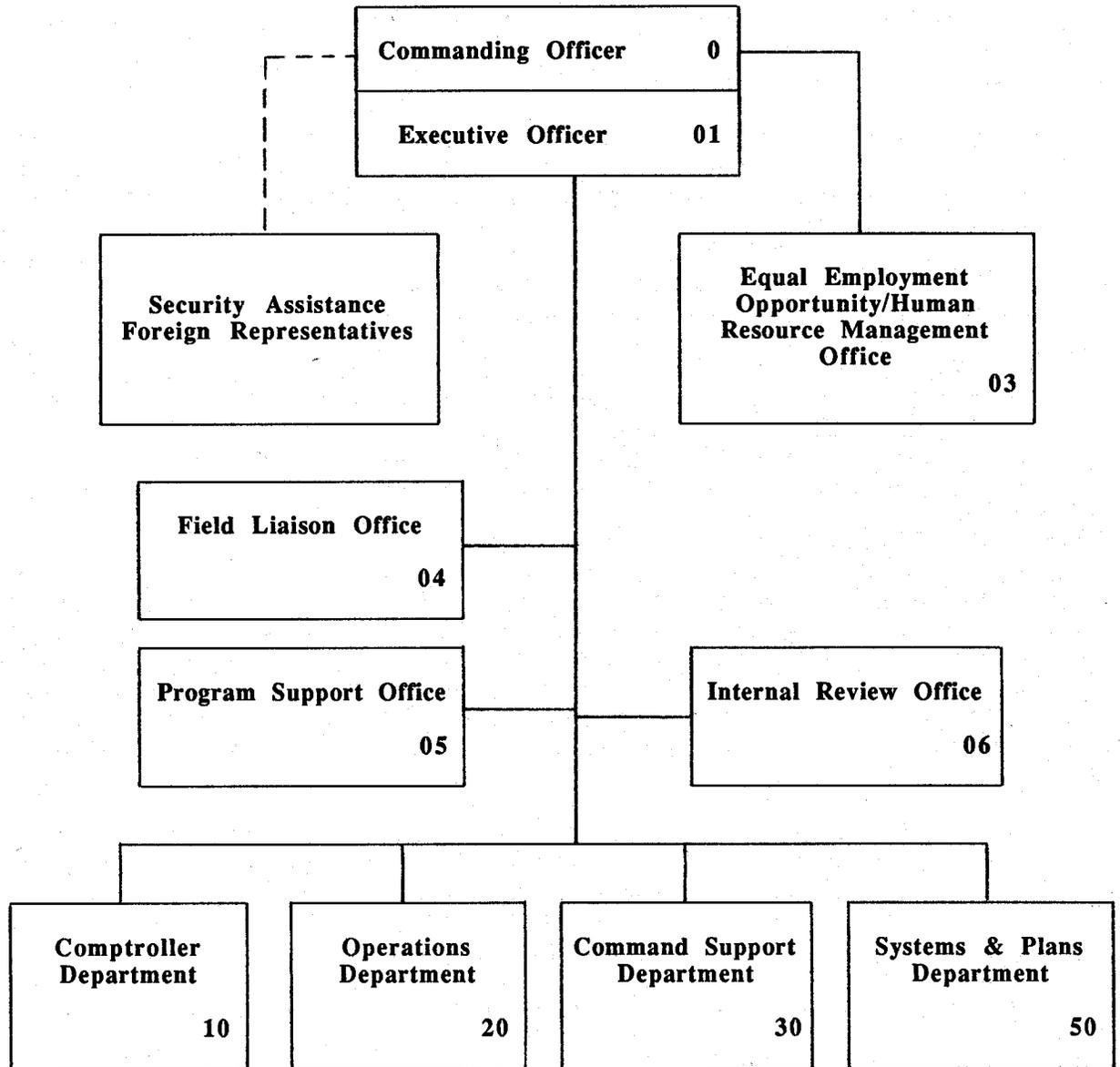
From a material requirements perspective, NAVILCO's Operations Department (Code 20) is the single control point between the Navy supply system and customer countries. Besides positioning requisitions in the appropriate section of the supply system, NAVILCO monitors status requests and gives continuous feedback to foreign customers. Country Program Managers (CPMs) in 13 operational branches are the primary contact points on all matters relating to customer country transactions. CPMs and their staffs manage assigned cases involving the contracts between the U.S. and foreign countries documenting defense articles, services, or training to be supplied. CPMs coordinate with other elements of the Navy supply system to ensure timely delivery to meet customer needs.

On the financial side, NAVILCO's Comptroller Department (Code 10) tightly regulates Foreign Military Sales and Grant Aid case funds. Financial Program Managers (FPMs) ensure that money is available to finance customer requisitions, and that commitments, obligations and expenditures are within prescribed case limits. By performing detailed accounting and reporting, FPMs make certain all transactions are recorded against the correct country, case, and requisition. FPMs coordinate with CPMs, their counterparts in the Operations Department, to ensure cases are financially complete and closed on schedule.

The Systems and Plans Department (Code 50) manages the computerized Management Information System for International Logistics (MISIL). A large-volume, transaction-driven system, MISIL is the means by which the Navy controls its FMS and GA programs. MISIL contains separate, but carefully integrated computer operations designed to perform four basic functions: supply control, financial control, reporting, and file maintenance. A current MISIL software redesign and state-of-the-art hardware conversion will enhance NAVILCO's ability to

control requisitions from the time they enter the supply system until material and services are delivered, and final accounting and reporting are achieved.

NAVILCO ORGANIZATIONAL CHART



NAVILCO supports customer countries at home and abroad in its liaison role. Besides working with numerous U.S. Navy organizations, NAVILCO coordinates with foreign embassies, freight forwarders, foreign government agencies, and customer support offices. As the vital connection between the Navy supply system and foreign customers, NAVILCO guides customer country representatives on specific country program matters.

UNIQUELY FOREIGN FLAVOR

The Command works closely with Security Assistance Foreign Representatives (SAFRs) who are on assignment to NAVILCO. SAFRs coordinate FMS transactions between their navies and the U.S. Navy. Countries currently represented are Australia, Greece, Indonesia, Israel, Italy, Japan, Korea, Netherlands, Peru, Saudi Arabia, Spain, Taiwan, Turkey, and the United Kingdom. These friendly officers in their distinctive national uniforms and with offices sporting colorful national flags and scenic posters, give NAVILCO a decidedly international atmosphere.

INDOCTRINATION AND TRAINING

On visits to customer countries, specifically-trained Field Liaison Office (Code 04) personnel indoctrinate foreigners on the structure and policy of the Navy Security Assistance Program. This NAVILCO staff trains foreign customers on methods of requisitioning, investigating problems, understanding reports, and requesting status. Besides furnishing such training overseas, NAVILCO provides frequent orientations for U.S. and foreign visitors. These often include high-level briefings for flag-level officers of foreign navies and air forces, as well as leaders of foreign defense procurement offices and foreign defense attaches.

Several times a year, as part of the training program at the Navy Supply Corps School in Athens, Georgia, NAVILCO hosts graduates of the Foreign Officer Supply Course for orientation sessions. The foreign officers are a mix of FMS trainees and participants in the International Military Education and Training (IMET) Program. These visits give foreign officers a first-hand look at the U.S. Navy supply system as well as valuable insights into our way of life.

"STRENGTH THROUGH SERVICE"

From its beginnings in Bayonne to its present home in Philadelphia, NAVILCO's importance as a control center has increased as the Navy's Security Assistance Program expanded. During the last week of February, 1987, the Command will be celebrating the 20th anniversary of its commissioning with a gala luncheon, a memorabilia exhibit, and an awards ceremony. Honors will go to NAVILCO employees as a group as well as to individuals for outstanding contributions toward enhancing the Command's mission, which is exemplified by its logo, "Strength through Service."

NAVILCO plays a key role in executing security assistance commitments which allow the U.S. to carry out its foreign policy. The NAVILCO team of professionals is dedicated to providing the finest collective security assistance possible by working diligently with representatives from over 65 countries to ensure that they get what they order, that it works, and that it contributes to their defense efforts. By providing services necessary for the effective management of the Navy's Security Assistance Programs, NAVILCO is at the cutting edge of our country's attempts to foster U.S. foreign policy ideals of regional stability and global peace.

ABOUT THE AUTHOR

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